



Financial Statements  
December 31, 2023 and 2022  
**Gateway Bank, F.S.B.**

Independent Auditor’s Report .....	1
Balance Sheets .....	3
Statements of Operations.....	4
Statements of Comprehensive Income (Loss) .....	5
Statements of Shareholders’ Equity .....	6
Statements of Cash Flows.....	7
Notes to Financial Statements .....	8



## Independent Auditor's Report

The Board of Directors and Shareholders  
Gateway Bank, F.S.B.  
Oakland, California

### Report on the Audit of the Financial Statements

#### **Opinion**

We have audited the financial statements of Gateway Bank, F.S.B., which comprise the balance sheets as of December 31, 2023 and 2022, and the related statements of operations, comprehensive income (loss), shareholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Gateway Bank, F.S.B. as of December 31, 2023 and 2022, and the results of its operations and its cash flows for years then ended, in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Gateway Bank, F.S.B., and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Change in Accounting Principle**

As discussed in Note 1 to the financial statements, the Bank adopted the provisions of FASB Accounting Standards Update 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, as of January 1, 2023 using the modified retrospective approach. Our opinion is not modified with respect to this matter.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Gateway Bank, F.S.B.'s ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Gateway Bank, F.S.B.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Gateway Bank, F.S.B.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

*Eide Bailly LLP*

Laguna Hills, California

April 24, 2024

Gateway Bank, F.S.B.  
Balance Sheets  
December 31, 2023 and 2022

	2023	2022
<b>Assets</b>		
Cash and due from banks	\$ 1,927,395	\$ 1,097,303
Interest bearing deposits in other banks	8,329,213	16,692,622
Federal funds sold	1,095,000	1,435,000
Total cash and cash equivalents	<u>11,351,608</u>	<u>19,224,925</u>
Debt securities available for sale, at fair value (amortized cost of \$37,988,041, net of allowance for credit losses of \$0, and \$39,111,968, respectively)	33,225,167	35,072,849
Loans held for investment, less allowance for credit losses of \$1,651,224 and \$1,398,000, respectively	146,611,312	120,525,755
Restricted stock, at cost	1,230,100	998,900
Mortgage servicing rights, at fair value	414,881	486,134
Premises and equipment, net	126,078	176,869
Right-of-use asset	162,990	390,642
Cash surrender value of bank owned life insurance	2,838,281	2,774,693
Accrued interest receivable and other assets	1,704,812	1,717,597
	<u>\$ 197,665,229</u>	<u>\$ 181,368,364</u>
<b>Liabilities and Shareholders' Equity</b>		
<b>Deposits</b>		
Noninterest bearing	\$ 12,910,605	\$ 12,622,713
Interest bearing	155,515,322	149,825,982
Total deposits	<u>168,425,927</u>	<u>162,448,695</u>
Lease liability	162,990	390,642
Accrued interest payable and other liabilities	1,104,864	2,883,382
Total liabilities	<u>169,693,781</u>	<u>165,722,719</u>
<b>Commitments and Contingencies (Notes 6 and 11)</b>		
<b>Shareholders' Equity</b>		
Preferred stock Series C and D - no par value; 20,000,000 shares authorized; 0 and 5,800 shares issued and outstanding in 2023 and 2022, respectively	-	5,788,219
Common stock - \$0.10 par value; 100,000,000 shares authorized; 269,912,602 and 61,912,602 shares issued and outstanding in 2023 and 2022, respectively	26,991,260	6,191,260
Additional paid-in-capital	35,962,545	36,743,922
Accumulated deficit	(30,219,483)	(29,038,636)
Accumulated other comprehensive loss	(4,762,874)	(4,039,120)
Total shareholders' equity	<u>27,971,448</u>	<u>15,645,645</u>
	<u>\$ 197,665,229</u>	<u>\$ 181,368,364</u>

Gateway Bank, F.S.B.  
Statements of Operations  
Years Ended December 31, 2023 and 2022

	2023	2022
Interest Income		
Interest and fees on loans	\$ 7,180,917	\$ 4,610,794
Interest on debt securities	1,370,213	1,280,475
Interest on federal funds sold and other	387,940	211,228
Dividends on restricted stock	92,340	72,969
Total interest income	9,031,410	6,175,466
Interest Expense		
Interest on deposits	4,409,069	930,913
Interest on borrowings	3,522	199
Total interest expense	4,412,591	931,112
Net Interest Income Before Provision for Credit Losses	4,618,819	5,244,354
Provision for Credit Losses	253,224	40,000
Net Interest Income After Provision for Credit Losses	4,365,595	5,204,354
Noninterest Income		
Loan servicing (loss) income	(25,127)	181,448
Other income	200,317	194,434
Total noninterest income	175,190	375,882
Noninterest Expense		
Salaries and employee benefits	2,494,913	2,740,066
Supplemental executive retirement benefit	-	1,594,596
Occupancy and equipment	440,133	440,721
Data processing	561,456	518,596
Legal fees	411,224	354,828
Professional and consulting fees	491,376	216,319
Other expense	1,411,206	1,262,174
Total noninterest expense	5,810,308	7,127,300
Loss Before Income Tax Expense	(1,269,523)	(1,547,064)
Income Tax Expense	-	-
Net Loss	\$ (1,269,523)	\$ (1,547,064)
Loss per Common Share - Basic and Diluted	\$ (0.02)	\$ (0.03)
Weighted-average common shares	81,287,944	61,183,968

Gateway Bank, F.S.B.  
Statements of Comprehensive Income (Loss)  
Years Ended December 31, 2023 and 2022

---

	<u>2023</u>	<u>2022</u>
Net Loss	\$ (1,269,523)	\$ (1,547,064)
Other Comprehensive Income (Loss)		
Changes in net unrealized gains (losses) on debt securities classified as available-for-sale	<u>(723,754)</u>	<u>(4,353,474)</u>
Total other comprehensive income (loss)	<u>(723,754)</u>	<u>(4,353,474)</u>
Comprehensive Loss	<u>\$ (1,993,277)</u>	<u>\$ (5,900,538)</u>

Gateway Bank, F.S.B.  
Statements of Shareholders' Equity  
Years Ended December 31, 2023 and 2022

	Preferred Stock		Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
	Shares	Amount	Shares	Amount				
Balance, January 1, 2022	12,664,357	\$ 3,687,191	49,248,245	\$ 4,924,824	\$ 34,323,167	\$ (27,491,572)	\$ 314,354	\$ 15,757,964
Conversion of Series C Preferred	(12,664,357)	(3,687,191)	12,664,357	1,266,436	2,420,755	-	-	-
Issuance of Series D Preferred	5,800	5,788,219	-	-	-	-	-	5,788,219
Net loss	-	-	-	-	-	(1,547,064)	-	(1,547,064)
Other comprehensive loss	-	-	-	-	-	-	(4,353,474)	(4,353,474)
Balance, December 31, 2022	5,800	5,788,219	61,912,602	6,191,260	36,743,922	(29,038,636)	(4,039,120)	15,645,645
Correction of accounting error (Note 1)	-	-	-	-	-	88,676	-	88,676
Issuance of common stock, net of costs	-	-	150,000,000	15,000,000	(769,596)	-	-	14,230,404
Conversion of Series D Preferred to Common	(5,800)	(5,788,219)	58,000,000	5,800,000	(11,781)	-	-	-
Net loss	-	-	-	-	-	(1,269,523)	-	(1,269,523)
Other comprehensive loss	-	-	-	-	-	-	(723,754)	(723,754)
Balance, December 31, 2023	-	-	269,912,602	\$ 26,991,260	\$ 35,962,545	\$ (30,219,483)	\$ (4,762,874)	\$ 27,971,448



Gateway Bank, F.S.B.  
Statements of Cash Flows  
Years Ended December 31, 2023 and 2022

	2023	2022
Operating Activities		
Net loss	\$ (1,269,523)	\$ (1,547,064)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization	59,838	67,011
Amortization on debt securities	33,483	39,599
Provision for credit losses	253,224	40,000
Decrease (increase) in fair value of mortgage servicing rights	71,253	(124,434)
Increase in cash surrender value of life insurance	(63,588)	(62,875)
Changes in other assets and liabilities		
Accrued interest receivable and other assets	12,785	626,504
Accrued interest payable and other liabilities	(1,127,795)	1,568,452
Net Cash (Used in) Provided by Operating Activities	(2,030,323)	607,193
Investing Activities		
Change in Federal Home Loan Bank stock	(231,200)	27,100
Available-for-sale debt securities:		
Maturities, prepayments and calls	1,090,445	1,019,657
Purchases	-	(18,000,000)
Net change in loans	(26,338,781)	(21,820,845)
Purchase of premises and equipment	(11,705)	(2,372)
Loss on sale of fixed assets	2,658	-
Net Cash Used in Investing Activities	(25,488,583)	(38,776,460)
Financing Activities		
Net increase in deposits	5,326,509	7,776,720
Repayment of long-term FHLB advances	-	(3,000,000)
Issuance of preferred stock	14,319,080	5,788,219
Net Cash Provided by Financing Activities	19,645,589	10,564,939
Change in Cash and Cash Equivalents	(7,873,317)	(27,604,328)
Cash and Cash Equivalents, Beginning of Year	19,224,925	46,829,253
Cash and Cash Equivalents, End of Year	\$ 11,351,608	\$ 19,224,925
Supplemental Disclosure of Cash Flow Information		
Cash paid during the year for:		
Interest paid	\$ 4,411,844	\$ 930,560
Income tax paid	\$ -	\$ -
Conversion of preferred stock to common stock	\$ 5,788,219	\$ 12,664,357

## **Note 1 - Summary of Significant Accounting Policies**

The accounting and reporting policies of Gateway Bank, F.S.B. ("the Bank") are in accordance with accounting principles generally accepted in the United States of America and conform to practices within the banking industry.

A summary of the Bank's significant accounting policies follows:

### **Nature of Operations**

The Bank was incorporated in June 1990. The Bank occupies one location in the Chinatown district of Oakland, California. All banking and administrative operations are housed in the Chinatown branch location with the Bank providing traditional banking products to the surrounding community.

The Bank operates under a charter granted by the Office of the Comptroller of Currency ("OCC") and its deposit accounts are insured by the Federal Deposit Insurance Corporation ("FDIC").

The Bank's stock began trading in the over-the-counter markets (ticker symbol GWBK) in 2019 and therefore is a public business entity for financial reporting purposes.

### **Subsequent Events**

The Bank has evaluated subsequent events for recognition and disclosure through April 24, 2024, which is the date the financial statements were available to be issued.

### **Use of Estimates in the Preparation of Financial Statements**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. A material estimate that is particularly susceptible to significant change in the near term is the determination of the allowance for loan losses.

### **Cash and Cash Equivalents**

For purposes of reporting cash flows cash and cash equivalents include cash, time deposits with other financial institutions with maturities of 90 days or less and federal funds sold. Generally, federal funds are sold for one day periods.

### **Cash and Due from Banks**

Banking regulations require that banks maintain a percentage of their deposits as reserves in cash or on deposit with the Federal Reserve Bank. Effective March 26, 2020, the Federal Reserve's board of directors approved a final rule reducing the required reserve requirement ratio to zero percent, effectively eliminating the requirement to maintain reserve balances in cash or in deposit with the Federal Reserve Bank.

The Bank maintains amounts due from banks that may exceed federally insured limits. The Bank has not experienced any losses on such accounts.

### **Debt Securities**

Debt securities are classified in three categories and accounted for as follows: debt securities that the Bank has the positive intent and ability to hold to maturity are classified as held-to-maturity and are measured at amortized cost; debt securities bought and held principally for the purpose of selling in the near term are classified as trading securities and are measured at fair value, with unrealized gains and losses included in earnings; debt securities not classified as either held-to-maturity or trading securities are deemed as available-for-sale and are measured at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of shareholders' equity. Gains or losses on sales of debt securities are determined on the specific identification method. Premiums and discounts are amortized or accreted using the interest method over the expected lives of the related securities.

#### *Allowance for Credit Losses (ACL) – Available-for-Sale Securities*

For available-for-sale debt securities, the Bank evaluates, on an individual basis, whether a decline in fair value below the amortized cost basis has resulted from a credit loss or other factors. The portion of the decline attributable to credit losses is recognized through an ACL, and changes in the ACL on available-for-sale debt securities are recorded as a provision for credit losses in the statements of operations. The portion of decline in fair value below the amortized cost basis not attributable to credit is recognized through other comprehensive income (loss).

Accrued interest receivable on available-for-sale debt securities totaling \$302,063 at December 31, 2023, is included in accrued interest receivable and other assets on the balance sheets and is excluded from the estimate of credit losses.

### **Loans Held for Investment**

Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding unpaid principal balances reduced by any charge-offs or specific valuation accounts and net of any deferred fees or costs on originated loans, or unamortized premiums or discounts on purchased loans. Loan origination fees and certain direct origination costs are deferred and recognized in interest income using the level-yield method without anticipating prepayments. Premiums and discounts on loans purchased are grouped by type and certain common risk characteristics and amortized or accreted as an adjustment of yield over the weighted-average remaining contractual lives of each group of loans, adjusted for prepayments when applicable, using methodologies which approximate the interest method.

Loans on which the accrual of interest has been discontinued are designated as nonaccrual loans. The accrual of interest on loans is discontinued when principal or interest is past due 90 days or when, in the opinion of management, there is reasonable doubt as to collectability based on contractual terms of the loan. When loans are placed on nonaccrual status, all interest previously accrued but not collected is reversed against current period interest income. Income on nonaccrual loans is subsequently recognized only to the extent that cash is received and the loan's principal balance is deemed collectible. Interest accruals are resumed on such loans only when they are brought current with respect to interest and principal and when, in the judgment of management, the loans are estimated to be fully collectible as to all principal and interest.

Accrued interest receivable on loans totaling \$742,809 at December 31, 2023, is included in accrued interest receivable on the balance sheets and is excluded from the estimate of credit losses.

The Bank's real estate loan portfolio consists primarily of long-term loans (15-30 years) collateralized by first and second deeds of trust on one-to-four-unit residential real estate properties. A substantial portion of the real estate loan portfolio is comprised of adjustable-rate mortgages. The interest rate and payment terms of these mortgages adjust on a periodic basis in accordance with various published indices. The majority of these adjustable-rate mortgages have terms which limit the amount of interest rate adjustment that can occur each year and over the life of the mortgage.

#### **Allowance for Credit Losses - Loans**

The ACL for loans is a valuation account that is deducted from the loan's amortized cost basis to present the net amount expected to be collected on the loans. Loans are charged-off against the allowance when management believes the recorded loan balance is confirmed as uncollectible. Expected recoveries do not exceed the aggregate of amounts previously charged-off and expected to be charged-off.

Management estimates the allowance balance using relevant information for each loan segment, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. The ACL for loans is measured on a collective (pooled) basis when similar risk characteristics exist. Historical credit loss experience dating back to as early as 2001, for a group of peer institutions of similar size, provides the basis for the estimation of expected credit losses. Adjustments to historical loss information are made for the effects of qualitative or environmental factors that are likely to cause estimated credit losses as of the evaluation date to differ from the portfolio segment's historical loss experience.

Qualitative factors include consideration of the following: changes in lending policies and procedures; changes in economic conditions, changes in the nature and volume of the portfolio; changes in the experience, ability and depth of lending management and other relevant staff; changes in the volume and severity of past due, nonaccrual and other adversely graded loans; changes in the loan review system; changes in the value of the underlying collateral for collateral-dependent loans; concentrations of credit and the effect of other external factors such as competition and legal and regulatory requirements.

A loan is considered to be collateral dependent when repayment is expected to be provided substantially through the operation or sale of the collateral. The ACL on collateral dependent loans is measured using the amortized cost basis of the financial asset less the fair value of the underlying collateral, adjusted for costs to sell, when applicable. If the value of the underlying collateral is determined to be less than the recorded amount of the loan, a specific reserve for that loan is recorded. If the Bank determines that the loss represented by the specific reserve is uncollectible it records a charge-off for the uncollectible portion.

Portfolio segments identified by the Bank include residential, multifamily and commercial real estate loans and commercial loans. Relevant risk characteristics for these portfolio segments generally include debt service coverage, loan-to-value ratios and financial performance.

### **Allowance for Credit Losses (ACL) – Off-Balance Sheet Credit Exposures**

The Bank also maintains a separate allowance for off-balance sheet credit exposures. Beginning January 1, 2023, management estimates anticipated losses using expected loss factors consistent with those used for the ACL methodology for loans described above, and utilization assumptions based on historical experience. Provision for credit losses for off-balance sheet credit exposures is included in provision for credit losses in the statements of operations and added to the allowance for off-balance sheet credit exposures, which is included in accrued interest payable and other liabilities in the balance sheets.

### **Loan Modifications**

Prior to the adoption of ASU 2022-02 on January 1, 2023, a loan was classified as a TDR when the Bank granted a concession to a borrower experiencing financial difficulties that it otherwise would not consider under its normal lending policies under ASC Subtopic 310-40, Troubled Debt Restructurings by Creditors. Upon the adoption of ASU 2022-02, the Bank applied the general loan modification guidance provided in ASC 310-20 to all loan modifications, including modifications made for borrowers experiencing financial difficulty. The Bank considers some of the indicators that a borrower is experiencing financial difficulty to be: currently in payment default on any of their debt, declaring bankruptcy, going concern, insufficient cash flow to service all debt service requirements, inability to obtain funds from other sources at a market rate for similar debt to non-troubled borrowers, and currently classified as substandard loans that are categorized as having well-defined weaknesses.

GAAP requires that certain types of modifications be reported, which consist of (1) principal forgiveness; (2) interest rate reduction; (3) other-than-insignificant payment delay; (4) term extension; and any combination of the above.

### **Mortgage Servicing Rights**

When mortgage loans are sold with servicing retained, servicing rights are initially recorded at fair value with the income statement effect recorded in gains on sales of loans. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income.

The Bank services residential mortgage loans, which represents its single class of servicing rights, primarily for Government Sponsored Entities ("GSE") and other private investors. The Bank has elected to measure all mortgage servicing rights at fair value. Under the fair value measurement method, the Bank measures servicing rights at fair value at each reporting date and reports changes in fair value of servicing assets in earnings in the period in which the changes occur and are included with loan servicing income (expense) in the statement of operations. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses. See Note 4 for more information on the valuation of servicing rights.

Servicing fee income, which is reported on the statement of operations as loan servicing income (expense), is recorded for fees earned for servicing loans, net of fair value adjustments. The fees are based on a contractual percentage of the outstanding principal; or a fixed amount per loan and are recorded as income when earned. Servicing fees totaled \$46,126 and \$57,014 for the years ended December 31, 2023 and 2022, respectively.

### **Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Bank, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

### **Restricted Stock and Equity Securities**

The Bank is a member of the Federal Home Loan Bank ("FHLB") system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on the ultimate recovery of par value. Both cash and stock dividends are reported as income. The Bank's investment in FHLB stock was \$1,230,100 and \$998,900 at December 31, 2023 and 2022, respectively.

The Bank measures equity securities without readily determinable fair values at cost less impairment, plus or minus observable price changes in orderly transactions. The carrying amount of equity securities without readily determinable fair values is \$280,000 as of December 31, 2023 and 2022 and includes investment in Pacific Coast Bankers' Bank ("PCBB") and other bankers bank stock. There were no adjustments to the carrying amount of bankers bank stocks in 2023 and 2022.

### **Premises and Equipment**

Premises and equipment are carried at cost. Depreciation is determined using the straight-line method over the estimated useful lives of the related assets, which is three to five years for equipment and five to ten years for furniture. Leasehold improvements are amortized over the life of the asset or the term of the related lease, including lease extension options expected to be exercised, whichever is shorter. When assets are sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is recognized in earnings for the period. The cost of maintenance and repairs is charged to expense as incurred.

### **Leases**

The Bank determines if an arrangement contains a lease at contract inception and recognize right-of-use ("ROU") assets and operating lease liabilities based on the present value of lease payments over the lease term. While operating leases may include options to extend the term, the Bank does not take into account the options in calculating the ROU asset and lease liability unless it is reasonably certain such options will be reasonably exercised. The present value of lease payments is determined based on the Bank's incremental borrowing rate and other information available at lease commencement. Leases with an initial term of 12 months or less are not recorded in the balance sheets. Lease expense is recognized on a straight-line basis over the lease term. The Bank has elected to account for lease agreements with lease and non-lease components as a single lease component.

### **Foreclosed Assets**

Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed.

### **Revenue Recognition - Noninterest Income**

The Bank recognizes revenue as it is earned. All of the Bank's revenue from contracts with customers within the scope of ASC 606 is recognized in non-interest income.

### **Income Taxes**

Deferred income tax assets are computed using the balance sheet method, which recognizes a liability or asset representing the tax effects, based on current tax law, of future deductible or taxable amounts attributable to events that have been recognized in the financial statements. A valuation allowance is established to reduce the deferred tax asset to the level at which it is "more likely than not" that the tax asset or benefits will be realized. Realization of tax benefits of deductible temporary differences and operating loss carryforwards depends on having sufficient taxable income of an appropriate character within the carryforward periods. The Bank recognized uncertain tax positions in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Interest and penalties related to uncertain tax positions are recorded as part of income tax expense.

### **Repurchase and Recourse Liability**

A repurchase and recourse liability included in accrued interest payable and other liabilities is established through a provision for loan repurchases charged to earnings for loans the Bank has sold with recourse. The Bank provides industry standard representations and warranties to purchasers of the loans sold. In the event of a breach of these representations and warranties, the Bank may be required to repurchase a mortgage loan or indemnify the purchaser, and any subsequent loss on the mortgage loan may be borne by the Bank. If there is no breach of a representation and warranty provision, the Bank has no obligation to repurchase the loan or indemnify the investor against loss. For loans that are sold with recourse, the Bank is subject to risk of loss resulting from borrowers who default on their contractual obligation to repay their mortgage if the Bank does not receive sufficient proceeds upon ultimate foreclosure and liquidation of the property to cover the amount of the mortgage plus expenses the Bank incurs, regardless of whether there was any violation of representation and warranties.

Repurchase demands and claims for indemnification payments are reviewed on a loan-by-loan basis to validate if there has been a breach requiring repurchase or a make-whole payment. The Bank actively contests claims to the extent it does not consider them valid. In cases where the Bank repurchases loans, it bears the subsequent credit loss on the loans with such credit losses, if any, recorded in other expense, net in the statements of operations. The Bank seeks to manage the risk of repurchase and associated credit exposure through underwriting and quality assurance practices and by servicing mortgage loans to meet investor standards.

### **Dividends**

Upon declaration by the Board of Directors, all shareholders of record will be entitled to receive dividends. The Office of Comptroller of the Currency ("OCC") restricts the total dividend payment of any bank in any calendar year to the net income for that year to date plus retained income for the preceding two years. During 2009, the Bank was ordered by the OCC to suspend all dividend payments without receiving pre-approval of the OCC (see Note 14 for further discussion of regulatory matters). As such, no dividends were declared or paid in the years ended December 31, 2023 and 2022.

### **Comprehensive Income (Loss)**

Comprehensive income (loss) is comprised of net income (loss) and other comprehensive income (loss). The Bank's sources of other comprehensive income (loss) include the net unrealized gains and losses on available-for-sale debt securities.

### **Earnings (Loss) Per Share ("EPS")**

Basic EPS excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity. There were no dilutive shares in 2023 and 2022. Weighted-average shares outstanding used in the computation of basic and diluted earnings per share was 81,287,944 and 61,183,968 in 2023 and 2022, respectively.



### **Fair Value Measurements**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Current accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The guidance describes three levels of inputs that may be used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 - Significant other observable inputs (other than Level 1 prices) such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 - Significant unobservable inputs that reflect an entity's own assumptions about the factors that market participants would use in pricing an asset or liability.

See Note 16 for more information and disclosures relating to the Bank's fair value measurements.

### **Adoption of Accounting Standards Codification Topic 326**

On January 1, 2023, the Bank adopted Accounting Standard Update (“ASU”) 2016-13, *Measurement of Credit Losses on Financial Instruments (Topic 326)*, as amended, which replaces the incurred loss methodology with an expected loss methodology referred to as current expected credit losses (“CECL”). The measurement of expected losses under the CECL methodology is applicable to financial assets measured at amortized cost, including loans, held-to-maturity debt securities and off-balance sheet credit exposures. In addition, Topic 326 made changes to the accounting for available-for-sale debt securities including the requirement to present credit losses as an allowance rather than a write-down on available-for-sale debt securities that management does not intend to sell or believes it is more likely than not they will be required to sell. The Bank elected to account for accrued interest receivable separately from the amortized cost of loans and investment securities.

The Bank adopted ASU 2016-13 using the modified retrospective transition approach and determined that there was no cumulative effect adjustment to the accumulated deficit account. Results for reporting periods beginning after January 1, 2023 are presented under CECL while prior period amounts continue to be reported in accordance with the probable incurred loss accounting standards. As permitted under ASC 326, the Bank elected to maintain the same loan segments that it previously identified prior to adoption of CECL.

At adoption of CECL, the Bank did not record an ACL on available-for-sale debt securities as these investment portfolios primarily consisted of debt securities explicitly or implicitly backed by the U.S. government or corporate securities which are of high credit quality and historically have had no credit losses. Refer to Note 2, Debt Securities, for more information.

Concurrent with the adoption of ASU 2016-13, the Bank adopted ASU 2022-02, Financial Instruments—Credit Losses (Topic 326) *Troubled Debt Restructurings (“TDR”) and Vintage Disclosures*, which eliminated TDR accounting for all loan modifications occurring on or after January 1, 2023 and added additional disclosure requirements for current period gross charge-offs by year of origination. The Bank elected to apply a modified retrospective transition of its existing TDR’s as of the date of adoption, with a cumulative-effect adjustment to accumulated deficit in the amount of zero. After the date of adoption date, the measurement of credit losses for all former TDR’s will be accounted for using the ASC 326 CECL methodology discussed above. ASU 2022-02 also prescribes guidance for reporting modifications for certain loan refinancings and restructurings made to borrowers experiencing financial difficulty.

### Correction of Accounting Error

In 2023, the Bank determined that it had improperly accounted for capitalized costs and nonaccrual interest on certain loans that were modified several years ago in troubled debt restructurings. The Bank had previously accounted for on a cost recovery basis, recording income upon full repayment of the modified loan. Instead, the Bank should have been recognizing prior to full repayment, once payment performance was established and full repayment of the modified loan became assured. Correction of the accounting error resulted in an increase to accumulated deficit in the amount of \$88,676 as of the beginning of the year ended December 31, 2023.

### Note 2 - Debt Securities

The amortized cost and fair values of debt securities with gross unrealized gains and losses as of December 31, 2023, were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Available-for-Sale				
Mortgage-backed agency securities	\$ 15,284,805	\$ -	\$ (2,443,118)	\$ 12,841,687
Subordinated debt securities	22,703,236	-	(2,319,756)	20,383,480
	<u>\$ 37,988,041</u>	<u>\$ -</u>	<u>\$ (4,762,874)</u>	<u>\$ 33,225,167</u>

The amortized cost and fair values of debt securities with gross unrealized gains and losses as of December 31, 2022 were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Available-for-Sale				
Mortgage-backed agency securities	\$ 16,402,458	\$ -	\$ (2,224,117)	\$ 14,178,341
Subordinated debt securities	22,709,510	-	(1,815,002)	\$ 20,894,508
	<u>\$ 39,111,968</u>	<u>\$ -</u>	<u>\$ (4,039,119)</u>	<u>\$ 35,072,849</u>

The scheduled maturity of subordinated debt securities is as follows as of December 31, 2023 and 2022:

	December 31, 2023		December 31, 2022	
	Amortized Cost	Estimated Fair Value	Amortized Cost	Estimated Fair Value
Due in one to three years	\$ 500,000	\$ 496,420	\$ 500,000	\$ 496,420
Due in five to ten years	22,203,236	19,887,060	22,203,236	19,887,060
	<u>\$ 22,703,236</u>	<u>\$ 20,383,480</u>	<u>\$ 22,703,236</u>	<u>\$ 20,383,480</u>

A maturity schedule of mortgage-backed securities is not presented as they are not due at a single maturity date.

Securities with a carrying value of approximately \$135,000 were pledged at December 31, 2023 to secure the borrowing arrangements discussed in Note 8.

*Allowance for Credit Losses – Available-for-Sale Securities*

At December 31, 2023, unrealized losses on available-for-sale securities is partially comprised of securities that are implicitly guaranteed by the U.S. government and are highly rated by major rating agencies with a history of no credit losses. Timely payments of principal and interest are expected. Subordinated debt obligations are either of investment grade or not rated. All issuers are making timely principal and interest payments and financial information is periodically reviewed as part of post-purchase analysis. The decline in value in these securities is deemed to be temporary and not attributable to credit losses. Furthermore, the Bank does not intend to sell, and it is likely that management will not be required to sell, these securities prior to their anticipated recovery, and the decline in fair value is largely due to changes in interest rates and other market conditions.

Unrealized losses have been in a continuous loss position for less than 12 months as of December 31, 2022, except for four subordinated debt securities, with an amortized cost of \$5.50 million, a market value of \$4.94 million and an unrealized loss of \$563 thousand.

Unrealized losses as of December 31, 2022 have not been recognized into income because no credit losses are expected on the securities held, management does not intent to sell, it is not more likely than not that management would be required to sell the securities prior to their anticipated recovery and the decline in fair value is largely due to changes in interest rates. The fair value is expected to recover as the bonds approach maturity.

**Note 3 - Loans and Allowance for Credit Losses**

Loans consist of the following at December 31:

	2023	2022
Loans Held for Investment		
Residential real estate	\$ 124,389,658	\$ 96,295,716
Multi-Family real estate	5,312,921	5,424,656
Commercial real estate	18,556,173	18,941,852
Commercial	3,784	1,261,531
Total loans held for investment	148,262,536	121,923,755
Allowance for credit losses	(1,651,224)	(1,398,000)
	\$ 146,611,312	\$ 120,525,755

The following table presents the activity in the allowance for credit losses for the year ended December 31, 2023 by portfolio segment:

	Residential Real Estate	Multi-Family Real Estate	Commercial Real Estate	Commercial	Total
Allowance for credit losses					
Beginning balance	\$ 1,146,000	\$ 51,000	\$ 200,000	\$ 1,000	\$ 1,398,000
Adoption of ASU 2016-13	(52,000)	16,000	36,000	-	-
Charge-offs	-	-	-	-	-
Recoveries	-	-	-	-	-
Provision	219,255	12,349	22,594	(974)	253,224
Ending balance	\$ 1,313,255	\$ 79,349	\$ 258,594	\$ 26	\$ 1,651,224

The following table presents the recorded investment in loans and impairment method as of December 31, 2022, and the activity in the allowance for loan losses for the year then ended, by portfolio segment:

	Residential Real Estate	Multi-Family Real Estate	Commercial Real Estate	Commercial	Total
Allowance for credit losses					
Beginning balance	\$ 980,178	\$ 106,776	\$ 171,311	\$ 99,735	\$ 1,358,000
Charge-offs	-	-	-	-	-
Recoveries	-	-	-	-	-
Provision	165,822	(55,776)	28,689	(98,735)	40,000
Ending balance	<u>\$ 1,146,000</u>	<u>\$ 51,000</u>	<u>\$ 200,000</u>	<u>\$ 1,000</u>	<u>\$ 1,398,000</u>
Reserves					
Specific	\$ 98,000	\$ -	\$ -	\$ -	\$ 98,000
General	1,048,000	51,000	200,000	1,000	1,300,000
	<u>\$ 1,146,000</u>	<u>\$ 51,000</u>	<u>\$ 200,000</u>	<u>\$ 1,000</u>	<u>\$ 1,398,000</u>
Loan evaluated for impairment					
Individually	\$ 1,911,440	\$ -	\$ -	\$ -	\$ 1,911,440
Collectively	94,384,276	5,424,656	18,941,852	1,261,531	120,012,315
	<u>\$ 96,295,716</u>	<u>\$ 5,424,656</u>	<u>\$ 18,941,852</u>	<u>\$ 1,261,531</u>	<u>\$ 121,923,755</u>

The Bank categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as current financial information, historical payment experience, collateral adequacy, credit documentation, and current economic trends, among other factors. The Bank analyzes loans individually by classifying the loans as to credit risk. This analysis typically includes larger, non-homogeneous loans such as commercial real estate and commercial and industrial loans. This analysis is performed on an ongoing basis as new information is obtained. The Bank uses the following definitions for risk ratings:

Pass - Loans listed as pass include larger non-homogeneous loans not meeting the risk rating definitions above and smaller, homogeneous loans not assessed on an individual basis.

Special Mention - Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

Substandard - Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful - Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

The risk category of loans by class of loans and year of origination as of December 31, 2023, follows:

	2023	2022	2021	Prior	Total
Residential real estate					
Pass	\$ 15,802,421	\$ 60,066,371	\$ 2,219,091	\$ 46,168,377	\$ 124,256,260
Substandard	-	-	-	133,398	133,398
	<u>15,802,421</u>	<u>60,066,371</u>	<u>2,219,091</u>	<u>46,301,775</u>	<u>124,389,658</u>
Multi-Family real estate - pass	<u>13,495</u>	<u>-</u>	<u>-</u>	<u>5,299,426</u>	<u>5,312,921</u>
Commercial real estate					
Pass	-	7,816,410	1,687,342	8,446,864	17,950,616
Special mention	-	-	-	274,886	274,886
Substandard	-	-	-	330,671	330,671
	<u>-</u>	<u>7,816,410</u>	<u>1,687,342</u>	<u>9,052,421</u>	<u>18,556,173</u>
Commercial - Pass	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,784</u>	<u>3,784</u>
Total loans					
Pass	15,815,916	67,882,781	3,906,433	59,918,451	147,523,581
Special mention	-	-	-	274,886	274,886
Substandard	-	-	-	464,069	464,069
	<u>\$ 15,815,916</u>	<u>\$ 67,882,781</u>	<u>\$ 3,906,433</u>	<u>\$ 60,657,406</u>	<u>\$ 148,262,536</u>

The Bank recorded no charge-offs during the year ended December 31, 2023.

The risk category of loans by class of loans as of December 31, 2022, follows:

	Pass	Special Mention	Substandard	Doubtful	Total
Residential real estate	\$ 95,844,624	\$ -	\$ 384,209	\$ -	\$ 96,228,833
Multi-Family real estate	5,400,697	-	-	-	5,400,697
Commercial real estate	17,256,572	1,425,500	330,691	-	19,012,763
Commercial	1,283,552	-	-	-	1,283,552
	<u>\$ 119,785,445</u>	<u>\$ 1,425,500</u>	<u>\$ 714,900</u>	<u>\$ -</u>	<u>\$ 121,925,845</u>

Past due and nonaccrual loans were as follows as of December 31, 2023:

	Still Accruing		Nonaccrual
	30-89 Days Past Due	Over 90 Days Past Due	
Residential real estate	\$ 463,994	\$ -	\$ -
Commercial	-	-	-
	<u>\$ 463,994</u>	<u>\$ -</u>	<u>\$ -</u>

There was no interest income recognized on nonaccrual loans during the year then ended.

Past due and nonaccrual loans were as follows as of December 31, 2022:

	Still Accruing		Nonaccrual
	30-89 Days Past Due	Over 90 Days Past Due	
Residential real estate	\$ -	\$ 262,495	\$ 121,721
Commercial	1,045,730	-	-
	<u>\$ 1,045,730</u>	<u>\$ 262,495</u>	<u>\$ 121,721</u>

Individually impaired loans were as follows as of December 31, 2022:

	Unpaid Principal Balance	With Allowance		Without Allowance	
		Recorded Investment	Related Allowance	Recorded Investment	Related Allowance
Residential real estate	<u>\$ 2,318,158</u>	<u>\$ 919,484</u>	<u>\$ 98,000</u>	<u>\$ 991,956</u>	<u>\$ -</u>

The average recorded investment in impaired loan balances during year ended December 31, 2022, was approximately \$1.9 million. Interest income recognized on residential real estate impaired loans amounted to approximately \$96,000 for 2022.

The Bank had 11 loans identified as troubled debt restructurings ("TDR's") at December 31, 2022 and allocated \$98,000 of specific reserves thereon. The Bank has committed to lend no additional amounts as of December 31, 2022, to customers with outstanding loans that are classified as TDR's. During the year ended December 31, 2022, the Bank did not modify any loans in a TDR. There were no TDR's for which there was a payment default within twelve months following a modification during 2022. A loan is considered to be in payment default once it is 90 days contractually past due under the modified terms.

In 2023, the Bank purchased \$15.4 million of residential real estate loans in 2023. The Bank did not sell any loans in 2023.

**Note 4 - Mortgage Servicing Rights**

Activity in the Bank's loan servicing portfolio associated with its capitalized mortgage servicing assets consisted of the following for the years ended December 31, 2023 and 2022:

	2023	2022
Beginning balance	\$ 55,560,377	\$ 65,222,675
Principal paydowns, prepayments, and settlements	(5,783,346)	(9,662,298)
Ending balance	\$ 49,777,031	\$ 55,560,377

Changes in mortgage servicing rights for the years ended December 31, 2023 and 2022, are as follows:

	2023	2022
Beginning balance, at fair value	\$ 486,134	\$ 361,700
(Decrease) increase in fair value	(71,253)	124,434
Ending balance, at fair value	\$ 414,881	\$ 486,134

The significant assumptions used in estimating the fair value of servicing rights were as follows as of December 31:

	2023	2022
Weighted average prepayment rate	6.79%	6.95%
Weighted average discount rate	10.00%	9.50%



**Note 5 - Premises and Equipment**

Premises and equipment consist of leasehold improvements and furniture, and equipment and are stated at cost, less accumulated depreciation and amortization, which are calculated on a straight-line basis over the estimated useful life of the property or the term of the lease (if less). Premises and equipment are as follows at December 31:

	2023	2022
Furniture and equipment	\$ 249,550	\$ 240,503
Leasehold improvements	831,886	831,886
	1,081,436	1,072,389
Less accumulated depreciation and amortization	(955,358)	(895,520)
	\$ 126,078	\$ 176,869

Total depreciation and amortization expense relating to premises and equipment for the years ended December 31, 2023 and 2022, was \$59,838 and \$67,011, respectively.

**Note 6 - Leases**

The Bank leases its one location in Oakland California with the term extending to January 31, 2025. There is a 5-year renewal option available which is not included in the measurement of ROU assets and lease liabilities as it was not considered reasonably certain of exercise at inception of the lease.

Balance sheet and supplemental information at December 31, 2023 and 2022, are shown below.

	2023	2022
Operating Lease Right-of-Use Asset	\$ 162,990	\$ 390,642
Operating Lease Liability	\$ 162,990	\$ 390,642
Weighted Average Remaining Lease Term, in Years	1.09	2.08
Weighted Average Discount Rate	5.50%	5.50%

The following table represents lease costs and other lease information for the years ended December 31, 2023 and 2022:

**Lease Cost:**

	2023	2022
Operating lease cost	\$ 243,469	\$ 236,015
Variable lease cost	-	-
Total lease costs	\$ 243,469	\$ 236,015

**Other Information:**

	2023	2022
Cash Paid for Amounts Included in the Measurement of Lease Liabilities	\$ 243,469	\$ 218,400
Right-of-Use Assets Obtained in Exchange for Lease Obligations	\$ -	\$ -

Maturities of lease liabilities for the periods indicated:

Year Ending	
2024	\$ 250,742
2025	20,946
Total lease payments	271,688
Less imputed interest	(108,698)
Present value of net future minimum lease payments	\$ 162,990

**Note 7 - Deposits**

Interest-bearing deposits consist of the following at December 31:

	2023	2022
NOW accounts	\$ 7,309,228	\$ 23,651,469
Savings	10,900,010	16,214,519
Money market accounts	6,570,781	13,876,722
Certificates of deposit, under \$250,000	94,427,598	67,027,267
Certificates of deposit, \$250,000 or more	36,307,705	29,056,005
	\$ 155,515,322	\$ 149,825,982

The scheduled maturities of time certificate of deposit accounts as of December 31, 2023, were as follows:

Year Ending December 31	
2024	\$ 128,146,468
2025	2,361,998
2026	129,437
2027	97,400
	\$ 130,735,303

**Note 8 - FHLB and Other Borrowings**

Total borrowing capacity with the FHLB at December 31, 2023 was approximately \$41.5 million based on loan and securities collateral pledged with a carrying value of approximately \$59.6 million.

The Bank also has a secured federal funds line of credit with a correspondent bank as of December 31, 2023, in the amount of \$1.0 million.

No amounts were outstanding on the above borrowing arrangements as of December 31, 2023.

**Note 9 - Other Expense**

Other expense for the years ended December 31, 2023 and 2022, consists of the following:

	2023	2022
Marketing	\$ 515,695	\$ 257,186
Regulatory assessments	384,515	228,430
Insurance	178,848	164,279
Other operating expenses	332,148	612,279
	\$ 1,411,206	\$ 1,262,174

**Note 10 - Income Taxes**

Income tax expense (benefit) for the years ended December 31, 2023 and 2022, consists of the following:

	2023	2022
Current Expense (Benefit)		
Federal	\$ -	\$ -
State	-	-
	-	-
Change in valuation allowance	460,000	404,000
Deferred expense (benefit)	(460,000)	(404,000)
	-	-
Income tax expense (benefit)	\$ -	\$ -

The following is a summary of the components of the deferred tax accounts recognized in the accompanying balance sheets at December 31:

	2023	2022
Deferred Tax Assets		
Depreciation differences	\$ 105,000	\$ 92,000
Net operating loss carryforwards	12,574,000	11,812,000
Accrued expenses	257,000	654,000
Other items	13,000	27,000
	12,949,000	12,585,000
Valuation Allowance	(12,341,000)	(11,881,000)
Deferred Tax Liabilities		
Allowance for loan losses	(415,000)	(490,000)
Federal Home Loan Bank dividends	(46,000)	(46,000)
Mortgage servicing rights	(123,000)	(144,000)
Other items	(24,000)	(24,000)
	(608,000)	(704,000)
Net deferred tax assets (liabilities)	\$ -	\$ -

In assessing the realizability of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Due to the uncertainty of future realizability, management has offset all net deferred tax assets with a valuation allowance. The Bank has net operating loss ("NOL") carry forwards of approximately \$35.0 million and \$60.9 million and at December 31, 2023 for federal and California tax purposes, respectively. The NOLs begin to expire in 2030 for federal tax purposes and 2028 for California tax purposes.

## **Note 11 - Commitments and Contingencies**

### **Commitments to Extend Credit**

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the accompanying balance sheet.

The Bank's exposure to credit losses in the event of nonperformance by the other parties for commitments to extend credit is represented by the contractual amount of these instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The Bank had commitments to extend credit of \$200,000 and \$160,000 as of December 31, 2023 and 2022, respectively.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any conditions established in the contract. Commitments generally have fixed expiration dates of not more than 12 months and may require payment of a fee. Since many of the commitments are not expected to be drawn upon, the total commitment amounts may not represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation. Collateral held varies but may include marketable investment securities, accounts receivable, inventory, property, plant and equipment, and real properties.

The Bank grants real estate mortgage, commercial, and consumer loans to customers principally in California. In management's judgment, a concentration exists in residential real estate loans which represented approximately 83.5% of total loans at December 31, 2023.

Although management believes the loans within these concentrations have no more than the normal risk of collectability, a substantial decline in the performance of the economy in general or a decline in real estate values in the Bank's primary service areas in particular could have an adverse impact on the collectability of these loans.

### **Litigation**

In the normal course of business, the Bank is involved in various other legal proceedings. In the opinion of management, any liability resulting from such proceedings would not have a material adverse effect on the financial statements.

### **Note 12 - Related-Party Transactions**

During the normal course of business, the Bank may enter into loans with related parties, including executive officers and directors. For years ended December 31, 2023 and 2022, there were no related party borrowings. Related party deposits amounted to approximately \$1.9 million and \$2.8 million as of December 31, 2023 and December 31, 2022, respectively.

### **Note 13 - Employee Benefit Plans**

In October 1995, the Bank adopted the Gateway 401(k) Employee Savings Plan. The plan is available to all employees of the Bank who are at least 21 years of age and have completed three months of service. Under provisions of the plan, participants may contribute up to 100% of their pretax income each year up to a dollar limit which is established by law. The Bank matches safe harbor contributions made by employees, up to 4.0% of compensation. Non safe harbor contributions made by the Bank vest at a rate of 25% for each year of service beginning after the first completed year of service. The Bank made contributions to the plan during the years ended December 31, 2023 and 2022 of \$59,317 and \$62,165, respectively.

In 2020, the Bank adopted the 2020 Long-Term Stock Incentive Plan (the Plan), which authorizes the issuance of up to 12.0 million shares in the form of stock options, restricted stock or other stock-based awards. No awards have been granted under the Plan as of December 31, 2023.

On March 14, 2023, the Bank's Supplemental Executive Retirement Plan (SERP) Committee concluded its deliberations on the matter of eligibility for termination benefits, as claimed by a former chief executive officer (former CEO). The SERP Committee determined that the former CEO was eligible for such benefits, pursuant to a SERP agreement dated January 1, 2005. Based on the SERP Committee's determination, the Bank recorded a liability as of December 31, 2022, and a related expense for the year 2022, in the amount of \$1,594,596. This liability was paid out in a lump sum payment of \$1,110,354 on May 1, 2023, followed by 60 monthly payments of \$9,253. The liability associated with this obligation, including accrued interest, amounted to \$516,096 as of December 31, 2023.

#### Note 14 - Regulatory Matters

Consent Order: On November 12, 2020 the Bank consented to the issuance of a Consent Order ("the Order") by the Office of the Comptroller of the Currency ("OCC"). The Order supersedes a previous Order, dated October 26, 2011, and places significant requirements on the Bank, as summarized below.

1. Compliance Management - The Bank must maintain a Board Compliance Committee to ensure effective monitoring of the Bank's compliance with the consent order. The committee must consist of at least three directors of which a majority shall be directors who are not employees or officer of the Bank.
2. Board and Management Supervision – The Bank shall adopt a written program to ensure appropriate controls, staffing and oversight of Bank's corporate governance and decision-making processes to correct the deficient practices as described in the most recent examination report.
3. Plan and Capital Plan - The Board shall continue to implement and ensure adherence to the Bank's written Strategic Plan and Capital Plan.
4. Internal Audit – The Bank shall develop a comprehensive, written internal audit program that adequately assesses controls and operations. The program shall include independent testing for Bank Secrecy Act (BSA)/Anti-Money Laundering (AML) compliance.
5. BSA/AML Articles– Various BSA/AML related articles are included, relating to maintenance of a qualified BSA officer, customer due diligence policies and procedures and adoption of BSA/AML related internal controls.
6. Credit Risk Management – The Bank shall adopt a credit underwriting and administration program that addresses various weaknesses in the current program identified by the OCC.
7. Books and Records: The Bank is required to develop and maintain accurate books and records, including compliance with Generally Accepted Accounting Principles (GAAP) and timely and accurate completion of regulatory call reports.

While the Bank is not in full compliance with the Order, management believes progress has been made toward full compliance.

There is no assurance the Bank will be successful in executing the terms of this Order. If the Bank is not successful in its compliance with the requirements of the Order it may receive a prompt corrective action and may be required to sell, liquidate or merge the Bank or in the event of a material decline in the capital levels, could be subject to FDIC receivership. Additionally, the Bank could be subject to civil money penalties assessed by the OCC.

Capital Requirements: The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Capital adequacy guidelines and prompt corrective action regulations involve quantitative measures of assets, liabilities and certain off balance sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital. Management believes, as of December 31, 2023 and 2022, that the Bank met all capital adequacy requirements to which it was subject.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and capital restoration plans are required. As of December 31, 2023, the OCC has categorized the Bank as "well-capitalized" under the regulatory framework for Prompt Corrective Action ("PCA"). There are no conditions or events since that notification that management believes have changed the Bank's category.

Additionally, the OCC has deemed the Bank to be engaged in statutorily "unsafe and unsound practices" within the meaning of 12 USC 1818(b) which provides the basis for the issuance of a Cease and Desist Order or other enforcement action. This statutory designation also provides the OCC with the ability to impose more stringent PCA requirements on the Bank by requiring that it comply with one or more provisions of the PCA category that is one step below the Bank's current category of "adequately-capitalized", which would be the "undercapitalized" category. If "undercapitalized", capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. To date, the OCC has yet to take any action relative to these available additional enforcement actions.

In 2019, the federal banking agencies jointly issued a final rule that provides for an optional, simplified measure of capital adequacy, the Community Bank Leverage Ratio framework (CBLR framework), for qualifying community banking organizations, consistent with Section 201 of the Economic Growth, Regulatory Relief, and Consumer Protection Act. The final rule became effective on January 1, 2020 and was elected by the Bank as of December 31, 2022.

The CBLR removes the requirement for qualifying banking organizations to calculate and report risk-based capital but rather only requires a Tier 1 to average assets (leverage) ratio. Qualifying banking organizations that elect to use the CBLR framework and that maintain a leverage ratio of greater than required minimums will be considered to have satisfied the generally applicable risk based and leverage capital requirements in the agencies' capital rules and, if applicable, will be considered to have met the well capitalized ratio requirements for purposes of Section 38 of the Federal Deposit Insurance Act. The CBLR minimum requirement is 9%. The rules allow for a two-quarter grace period to correct a ratio that falls below the required amount, provided that a bank maintains a leverage ratio of 8% for calendar year 2022 and beyond. Under the final rule, an eligible banking organization can opt out of the CBLR framework and revert back to the risk-weighting framework without restriction.



The Bank's actual and required capital amounts and ratios are presented below as of December 31, 2023 (dollar amounts in thousands):

	Actual		To Be Well-Capitalized Under Prompt Corrective Action Regulations (CBLR Framework)	
	Amount	Ratio	Amount	Ratio
Tier 1 capital (to average assets)	\$ 32,734	17.1%	\$ 17,222	9.0%

The Bank's actual and required capital amounts and ratios are presented below as of December 31, 2022 (dollar amounts in thousands):

	Actual		To Be Well-Capitalized Under Prompt Corrective Action Regulations (CBLR Framework)	
	Amount	Ratio	Amount	Ratio
Tier 1 capital (to average assets)	\$ 19,684	11.2%	\$ 15,783	9.0%

### Note 15 - Fair Value Measurements

The Bank used the following methods and significant assumptions to estimate fair value measurements:

**Securities:** The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1) or matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2).

**Mortgage Servicing Rights:** The Bank engages an independent third party to perform a valuation of its mortgage servicing rights periodically. Mortgage servicing rights are valued using discounted cash flow modeling techniques that require estimates regarding future cash flows, actual and expected prepayment speeds, discount rates, servicing costs, and other economic factors. Certain adjustments are made to the model inputs to reflect the specific characteristics of the Bank's portfolio (Level 3).

The following table summarizes the Bank's assets measured at fair value on a recurring basis as of December 31, 2023:

	Fair Value	Level 1	Level 2	Level 3
Assets (Liabilities) Measured at Fair Value on A Recurring Basis				
Mortgage-backed securities	\$ 12,841,687	\$ -	\$ 12,841,687	\$ -
Subordinated debt securities	20,383,480	-	20,383,480	-
Mortgage servicing rights	414,881	-	-	414,881
	<u>\$ 33,640,048</u>	<u>\$ -</u>	<u>\$ 33,225,167</u>	<u>\$ 414,881</u>

The following table summarizes the Bank's assets measured at fair value on a recurring basis as of December 31, 2022:

	Fair Value	Level 1	Level 2	Level 3
Assets (Liabilities) Measured at Fair Value on A Recurring Basis				
Mortgage-backed securities	\$ 14,178,341	\$ -	\$ 14,178,341	\$ -
Subordinated debt securities	20,894,508	-	20,894,508	-
Mortgage servicing rights	486,134	-	-	486,134
	<u>\$ 35,558,983</u>	<u>\$ -</u>	<u>\$ 35,072,849</u>	<u>\$ 486,134</u>

Below is the roll-forward of Level 3 financial instruments measured at fair value on a recurring basis for the years ended December 31, 2023 and 2022:

	2023 Mortgage Servicing Rights	2022 Mortgage Servicing Rights
Beginning balance	\$ 486,134	\$ 361,700
(Decrease) increase in fair value, recognized in income	<u>(71,253)</u>	<u>124,434</u>
Ending balance	<u>\$ 414,881</u>	<u>\$ 486,134</u>

Fair value estimates are determined as a specific point in time utilizing quoted market prices, where available, or various assumptions and estimates. As the assumptions and estimates change, the fair value of the financial instruments will change.

The use of assumptions and various techniques, as well as the absence of secondary markets for certain financial instruments, will likely reduce the comparability of value disclosures between companies.

The following table identifies the unobservable inputs, the values used, and the basis for their determination as of December 31, 2023:

Asset Type	Fair Value	Valuation Technique	Unobservable Inputs Used	Rate
Mortgage servicing rights	\$ 414,881	Discounted cash flow	Constant prepayment rate Discount rate Cost to service	6.79% 10.00% \$70/loan/year

The following table identifies the unobservable inputs, the values used, and the basis for their determination as of December 31, 2022:

Asset Type	Fair Value	Valuation Technique	Unobservable Inputs Used	Rate
Mortgage servicing rights	\$ 486,134	Discounted cash flow	Constant prepayment rate Discount rate Cost to service	6.95% 9.50% \$70/loan/year

#### **Note 16 - Preferred Stock - Series C and D**

In December 2015, the Bank issued 10 million shares of Series C Perpetual Non-Cumulative, no par value, Preferred Stock for \$0.30 per share. The shares carry a liquidation value of \$0.30 per share. The shares are not callable by the holders but are convertible to common stock on a one for one basis at the discretion of the Bank should the Board of Directors determine that the ability to raise capital in a future capital raise event would be impaired by the existence of the Series C Preferred Stock, or in the case of a business combination. In 2023, the Series C Preferred Stock was converted to Common shares on a one-for-one basis, at the Board's discretion based on the above terms.

On December 2, 2022, the Bank issued 5,800 shares of Series D Convertible Preferred Stock for \$1,000 per share. The issuance was intended to provide supplemental capital to the Bank as a result of the delay in the consummation of the proposed merger between the Bank and Royal Business Bank ("RBB") as set forth in the Agreement and Plan of Merger dated December 28, 2021, as amended (See Note 18 below). These shares were to be automatically redeemed by RBB at the closing date of the RBB merger at the \$1,000 liquidation value. RBB subscribed to 1,300 of the total 5,800 Series D shares issued.

All shares of the Series D Preferred Stock was converted to common stock effective on November 28, 2023 using a price of \$0.10 per share, which was the per share offering price in the \$15.0 million capital raise that occurred on the same date.

**Note 17 - Fair Value of Financial Instruments**

The fair value of a financial instrument is the amount at which the asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings of a particular financial instrument. Because no market value exists for a significant portion of the financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature, involve uncertainties and matters of judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on financial instruments both on and off the balance sheet without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Additionally, tax consequences related to the realization of the unrealized gains and losses can have a potential effect on fair value estimates and have not been considered in many of the estimates.

The fair value hierarchy level and estimated fair value of significant financial instruments at December 31, 2023 and 2022 are summarized as follows (dollars in thousands):

	Fair Value Hierarchy	2023		2022	
		Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Assets</b>					
Cash and cash equivalents	Level 1	\$ 11,352	\$ 11,352	\$ 19,225	\$ 19,225
Debt securities available for sale	Level 2	33,225	33,225	35,073	35,073
Loans, net	Level 3	146,611	140,755	120,526	119,885
Restricted stock	Level 2	1,230	1,230	999	999
<b>Liabilities</b>					
Noninterest-bearing deposits	Level 1	12,911	12,911	12,623	12,623
Interest-bearing deposits	Level 2	155,515	154,271	149,826	147,714

**Note 18 - Merger Agreement with Royal Business Bank (“RBB”) and Termination**

On December 28, 2021, the Bank announced that it had signed a definitive agreement (“Agreement”) to be acquired by RBB at a cash price of approximately \$22.9 million. The Agreement was amended on November 18, 2022, with the expiration date extended to September 30, 2023. This amendment also provided RBB’s consent to the issuance of the Series D Convertible Preferred Stock discussed in Note 16.

On September 28, 2023, RBB and the Bank announced the joint termination of the Agreement with neither party having any liability or penalty resulting from the joint termination.





